

Request For Quote on Amazon Business



The Custom Quotes tool gives you the capability to request a discounted price on high volume purchases (>\$10k or >999 units). The tool helps with your spot buying or Request For Quote (RFQ) needs, supporting customized bulk quotes, and saving time on negotiations with Sellers.

When would you use Custom Quotes? As an Amazon Business Customer, you want to buy 5000 keyboards that can be delivered by the end of the month. The existing offers on Amazon Business are good, but you expect a higher discount on the purchase.



Pricing

- Typical savings of 10%
- Custom offers tailored to your business needs



Selection

- Access thousands of pre-vetted bulk suppliers and international manufacturers
- Choose from millions of products



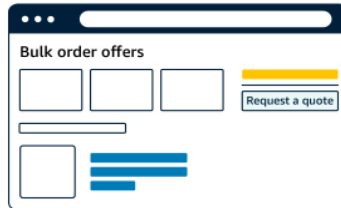
Convenience

- Self Service or leverage your Customer Advisor
- Dedicated quoting concierge team to guide your quoting journey

How do Custom Quotes work?



Step 1:
Select "Buying in Bulk?" link on Product page



Step 2:
Input quantity needed on Bulk Ordering page



Step 3:
Select "Request a quote"



Step 4:
Check quote status on Bulk Ordering Dashboard



Step 5:
Proceed to Checkout