

MOUNT HOLYOKE



ANNUAL FINANCIAL REPORT
June 30, 2014 and 2013

Mount Holyoke College
South Hadley, Massachusetts

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KPMG LLP
One Financial Plaza
755 Main Street
Hartford, CT 06103

Independent Auditors' Report

The Board of Trustees
Mount Holyoke College:

We have audited the accompanying financial statements of Mount Holyoke College, which comprise the statements of financial position as of June 30, 2014 and 2013, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Mount Holyoke College as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

KPMG LLP

October 27, 2014

MOUNT HOLYOKE COLLEGE
Balance Sheets
June 30, 2014 and 2013
(in thousands)

	<u>2014</u>	<u>2013</u>
Assets		
Cash and cash equivalents	\$ 41,450	\$ 29,843
Short-term investments	1,809	593
Accounts and notes receivable, net	3,230	2,325
Contributions receivable, net	20,088	21,700
Student loans, net	18,723	18,815
Funds held by trustee under bond indenture	4,570	16,784
Land, buildings, equipment and collections, net	176,896	177,319
Investments	702,275	633,141
Other assets	8,359	7,799
Total assets	<u>\$ 977,400</u>	<u>\$ 908,319</u>
 Liabilities and net assets		
Accounts payable and accrued liabilities	9,155	11,067
Deposits and deferred revenue	1,901	1,814
Split-interest obligations	17,161	18,639
Bonds payable	108,157	111,091
Other liabilities	27,895	27,495
Refundable advances — government student loan funds	4,650	4,649
Total liabilities	<u>168,919</u>	<u>174,755</u>
 Net assets		
Unrestricted	131,771	117,892
Temporarily restricted	401,739	348,499
Permanently restricted	274,971	267,173
Total net assets	<u>808,481</u>	<u>733,564</u>
Total liabilities and net assets	<u>\$ 977,400</u>	<u>\$ 908,319</u>

The accompanying notes are an integral part of the financial statements.

MOUNT HOLYOKE COLLEGE
Statement of Activities
For the year ended June 30, 2014
(in thousands)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Operating:				
Revenues and other changes				
Tuition and fees	\$ 90,153			\$ 90,153
Residence and dining	24,644			24,644
Less student aid	(46,752)			(46,752)
	<u>68,045</u>			<u>68,045</u>
Contributions	11,333	\$ 5,020		16,353
Grants and contracts	4,273	13		4,286
Other revenue	4,584	740		5,324
Endowment return distributed for operations	4,979	27,166	\$ 71	32,216
Amounts transferred (to)/from endowment funds	(49)	1,167		1,118
Other auxiliary income	6,404			6,404
Net assets released from restrictions	31,722	(31,722)		
	<u>131,291</u>	<u>2,384</u>	<u>71</u>	<u>133,746</u>
Expenses				
Instruction and research	55,294			55,294
Academic support and libraries	18,592			18,592
Student services, residence halls and food service	35,557			35,557
Fund raising and alumnae relations	7,942			7,942
Institutional support	10,285			10,285
Other auxiliary expense	7,458			7,458
	<u>135,128</u>			<u>135,128</u>
	<u>(3,837)</u>	<u>2,384</u>	<u>71</u>	<u>(1,382)</u>
Nonoperating activity:				
Contributions for long-term investment	189	429	9,944	10,562
Total endowment investment return	15,005	79,615	327	94,947
Endowment return distributed for operations	(4,979)	(27,237)		(32,216)
Transfers from/(to) operations	49	(1,167)		(1,118)
Change in split interest obligations	856	875	2,355	4,086
Change in value of interest rate swaps	507			507
Change in pension benefit obligation other than net periodic cost	(488)			(488)
Other changes	5,643	(725)	(4,899)	19
Net assets released from restrictions	934	(934)		
	<u>17,716</u>	<u>50,856</u>	<u>7,727</u>	<u>76,299</u>
Total change in net assets	<u>13,879</u>	<u>53,240</u>	<u>7,798</u>	<u>74,917</u>
Net assets, beginning of year	117,892	348,499	267,173	733,564
Net assets, end of year	<u>\$ 131,771</u>	<u>\$ 401,739</u>	<u>\$ 274,971</u>	<u>\$ 808,481</u>

The accompanying notes are an integral part of the financial statements.

MOUNT HOLYOKE COLLEGE
Statement of Activities
For the year ended June 30, 2013
(in thousands)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Operating:				
Revenues and other changes				
Tuition and fees	\$ 95,469			\$ 95,469
Residence and dining	26,148			26,148
Less student aid	(51,104)			(51,104)
	<u>70,513</u>			<u>70,513</u>
Contributions	11,384	\$ 5,210		16,594
Grants and contracts	3,031	83		3,114
Other revenue	4,209	630	\$ 5	4,844
Endowment return distributed for operations	4,724	25,792	68	30,584
Amounts transferred from endowment funds	1,051	1,331		2,382
Other auxiliary income	6,468			6,468
Net assets released from restrictions	31,600	(31,600)		
	<u>132,980</u>	<u>1,446</u>	<u>73</u>	<u>134,499</u>
Expenses				
Instruction and research	53,930			53,930
Academic support and libraries	18,466			18,466
Student services, residence halls and food service	34,544			34,544
Fund raising and alumnae relations	7,888			7,888
Institutional support	10,405			10,405
Other auxiliary expense	7,179			7,179
	<u>132,412</u>			<u>132,412</u>
	<u>568</u>	<u>1,446</u>	<u>73</u>	<u>2,087</u>
Nonoperating activity:				
Contributions for long-term investment	126	1,186	11,603	12,915
Total endowment investment return	10,044	53,568	75	63,687
Endowment return distributed for operations	(4,724)	(25,860)		(30,584)
Transfers to operations	(1,051)	(1,331)		(2,382)
Change in split interest obligations	521	1,189	(994)	716
Change in value of interest rate swaps	4,193			4,193
Change in pension benefit obligation other than net periodic cost	1,100			1,100
Other changes	862	(1,140)	313	35
Net assets released from restrictions	1,894	(1,894)		
	<u>12,965</u>	<u>25,718</u>	<u>10,997</u>	<u>49,680</u>
Total change in net assets	<u>13,533</u>	<u>27,164</u>	<u>11,070</u>	<u>51,767</u>
Net assets, beginning of year	104,359	321,335	256,103	681,797
Net assets, end of year	<u>\$ 117,892</u>	<u>\$ 348,499</u>	<u>\$ 267,173</u>	<u>\$ 733,564</u>

The accompanying notes are an integral part of the financial statements.

MOUNT HOLYOKE COLLEGE
Statements of Cash Flows
For the years ended June 30, 2014 and 2013
(in thousands)

	2014	2013
Cash flow from operating activities		
Change in net assets	\$ 74,917	\$ 51,767
Adjustments to reconcile change in net assets to net cash used in operating activities		
Depreciation and amortization	10,806	10,700
Change in interest rate swap liability	(507)	(4,193)
Contributions restricted for long-term investment	(13,818)	(21,511)
Gifts in kind	(1,305)	(1,264)
Realized and unrealized gain on split-interest agreements	(1,990)	(1,062)
Realized and unrealized gain on investments	(87,153)	(59,958)
Gain on disposal of plant assets	(48)	(35)
Changes in operating assets and liabilities:		
Accounts and notes receivable, net	(905)	(433)
Contributions receivable, net	1,612	3,741
Other assets and liabilities	306	(798)
Accounts payable and accrued liabilities	(717)	1,552
Deposits and deferred revenue	87	172
Net cash used in operating activities	<u>(18,715)</u>	<u>(21,322)</u>
Cash flow from investing activities		
Purchase of plant and equipment	(11,487)	(11,297)
Proceeds from sale of plant assets	48	35
Change in student loans, net	92	(393)
Change in split-interest obligations	(1,478)	(466)
Purchases of investments	(41,992)	(60,325)
Proceeds from sales and maturities of investments	62,001	89,210
Net cash provided by investing activities	<u>7,184</u>	<u>16,764</u>
Cash flow from financing activities		
Proceeds from contributions for:		
Investment in endowment	13,471	20,813
Investment in planned giving	115	679
Plant and equipment	232	19
Change in federal student loan funds	1	(22)
Change in funds deposited with trustee	12,214	7,555
Payments on bonds payable	(2,895)	(2,785)
Net cash provided by financing activities	<u>23,138</u>	<u>26,259</u>
Net change in cash and cash equivalents	11,607	21,701
Cash and cash equivalents, beginning of year	29,843	8,142
Cash and cash equivalents, end of year	<u>\$ 41,450</u>	<u>\$ 29,843</u>
Supplemental disclosure:		
Interest paid	\$ 5,272	\$ 5,364
Change in plant and equipment purchases included in accounts payable	(1,195)	(34)
Gifts in kind	1,216	494

The accompanying notes are an integral part of the financial statements.

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Notes to Financial Statements

June 30, 2014 and 2013

1. Accounting Policies

a. Description of Organization

Mount Holyoke College (the “College”) is an independent, residential, liberal arts college. A pioneer and leader in the world-wide education of women since its founding in 1837, the College is the oldest continuing institution of higher learning for women in the nation.

b. Basis of Financial Presentation

The financial statements have been prepared on the accrual basis of accounting. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The College’s significant estimates include the valuation of its investments and interest rate swaps, allowances for uncollectible contributions, student loans and accounts receivable, the useful lives of buildings, equipment and collections, and assumptions related to its pension benefit obligations and its liability for split-interest agreements.

c. Classification of Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. In the accompanying financial statements, net assets that have similar characteristics have been combined as follows:

Permanently Restricted — Net assets subject to donor-imposed stipulations that they be maintained in perpetuity by the College.

Temporarily Restricted — Net assets whose use by the College is subject to legal or donor-imposed stipulations that can be fulfilled by actions of the College or that expire by the passage of time.

Unrestricted — Net assets that are not subject to donor-imposed stipulations. Net assets may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

d. Classification of Revenues, Expenses, Gains and Losses

Revenues are reported as increases in unrestricted net assets unless use of the related asset is limited by donor-imposed restrictions. Contributions are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Unspent gains on donor-restricted endowments are included in temporarily restricted net assets until appropriated by the College’s

MOUNT HOLYOKE COLLEGE

Notes to Financial Statements

June 30, 2014 and 2013

Board of Trustees for spending. Expirations of temporary restrictions recognized on net assets (i.e., the donor stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

Amounts reflected as operating revenues and expenses on the Statement of Activities include activities that relate to ongoing operations of the College. Distributions from the endowment used in support of current year expenditures are reported as operating revenue. Other income, consisting of total endowment investment return net of amounts distributed for operations, gains and losses on interest rate swap agreements, adjustments for pension benefit obligations other than net periodic cost, contributions to be used for facilities and equipment or to be invested by the College to provide future revenue to the College to support its programs and activities, and other items not related to the College's ongoing operations are reported as nonoperating activities.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions received with donor-imposed restrictions are reported as permanently or temporarily restricted revenues depending upon the specific restriction. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at a risk-adjusted rate appropriate for the expected payment term. Amortization of the discount is recorded as contribution revenue in the appropriate net asset category. Allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant information.

e. Cash Equivalents

For purposes of the Statements of Cash Flows, the College considers investments acquired with an original maturity date of three months or less to be cash equivalents, unless they are part of short-term investments or long-term investment funds.

f. Investments

Investments are reported at fair value. The values of publicly traded fixed income and equity securities are based on quoted market prices and exchange rates. Fair values of shares in mutual funds are based on share prices reported by the funds as of the last business day of the fiscal year. The College's interest in alternative investment funds, which include investments in hedge funds and private equity funds, are generally reported at net asset value (NAV) provided by the fund managers. NAV is used as a practical expedient to estimate the fair value of the College's interest therein, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV.

The determination of NAV by the fund managers considers variables such as the financial performance of underlying investments, including comparisons of comparable companies' earnings multiples, cash flow analyses, recent sales prices of investments, and other pertinent information. The estimates of fair values, because of the inherent uncertainty of valuations for these investments, may differ from the values that would have been used had ready markets existed.

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Notes to Financial Statements

June 30, 2014 and 2013

Included in the College's investments are 100% ownership interests in Center Redevelopment Corporation (CRC) and Center Business Corporation (CBC). The corporations were formed in 1986 (CRC) and 1987 (CBC) to develop and lease retail, residential and office space at the Village Commons in South Hadley, Massachusetts.

g. Fair Value Measurements

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 defines fair value, requires certain disclosures about fair value measurements, and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an asset or liability at the measurement date. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the College has the ability to access at the measurement date.

Level 2: Observable prices that are based on inputs not quoted in active markets, but corroborated by market data. In addition, Level 2 includes investments reported using net asset value (NAV) as a practical expedient to estimate fair value that are redeemable in the near term.

Level 3: Unobservable inputs that are used when little or no market data is available. In addition, Level 3 includes investments reported at NAV that are not redeemable in the near term.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

h. Land, Buildings, Equipment and Collections

All plant assets are stated at cost except gifts in kind, which are recorded at their estimated fair value on the date of the gift. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets under the following guidelines: buildings (50 years), building improvements (20 years), land improvements and infrastructure (20 years), furniture, equipment and vehicles (5 years), and library acquisitions (10 years).

The College recognizes the fair value of its liability for legal obligations associated with asset retirements in the period in which the obligation is incurred if a reasonable estimate of the fair value of the obligation can be made. When the liability is initially recorded, the College capitalizes the cost of the asset retirement obligation by increasing the carrying amount of the related long-lived asset. The liability is accreted to its present value each period, and the capitalized cost associated with the retirement obligation is depreciated over the useful life of the related asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the Statement of Activities.

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Notes to Financial Statements
June 30, 2014 and 2013

i. Income Taxes

The College is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from income taxes pursuant to Section 501(a) of the Code. The College assesses uncertain tax positions and determined that there were no such positions that have a material effect on the financial statements.

j. Subsequent Events

The College evaluated events subsequent to June 30, 2014 and through October 27, 2014, the date on which the financial statements were issued.

k. Reclassifications

Certain items in 2013 have been reclassified to conform to the current year presentation.

2. Accounts and Notes Receivable

Accounts receivable, including student accounts and notes receivable, are net of an allowance for doubtful accounts of \$575,000 and \$550,000 at June 30, 2014 and June 30, 2013, respectively.

3. Contributions Receivable

Contributions receivable at June 30, 2014 and 2013 are summarized as follows (in thousands):

Contributions to be collected:

	<u>2014</u>	<u>2013</u>
Within one year	\$ 2,603	\$ 2,685
In one to five years	3,453	7,588
After five years	<u>18,860</u>	<u>15,871</u>
	24,916	26,144
Less: discount to present value	<u>(3,582)</u>	<u>(3,302)</u>
	21,334	22,842
Less: allowance for uncollectible contributions	<u>(1,246)</u>	<u>(1,142)</u>
	<u><u>\$ 20,088</u></u>	<u><u>\$ 21,700</u></u>

Discount rates for contributions receivable range from 0.7% to 6.0%, depending upon the expected date of collection and the fiscal year in which the pledge was made.

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Notes to Financial Statements
June 30, 2014 and 2013

4. Student Loans Receivable

Student loans are net of an allowance for doubtful accounts of \$3,225,000 and \$3,000,000 at June 30, 2014 and 2013, respectively.

5. Land, Buildings, Equipment and Collections

Land, buildings, equipment and collections consist of the following (in thousands) at June 30:

	2014	2013
Land and land improvements	\$ 26,618	\$ 23,627
Buildings	237,444	234,248
Vehicles, equipment and furnishings	69,281	64,638
Art and library collections	39,323	38,199
	<u>372,666</u>	<u>360,712</u>
Less accumulated depreciation	(196,518)	(186,115)
	<u>176,148</u>	<u>174,597</u>
Construction in progress	748	2,722
	<u><u>\$ 176,896</u></u>	<u><u>\$ 177,319</u></u>

The College capitalized approximately \$61,000 and \$71,000 of interest on various construction projects during the years ended June 30, 2014 and 2013, respectively.

Depreciation expense for the College was \$10,803,642 and \$10,696,981 for the years ended June 30, 2014 and 2013, respectively.

Conditional asset retirement obligations of approximately \$9,875,000 and \$9,632,000 are included within other liabilities on the Balance Sheets for the years ended June 30, 2014 and 2013, respectively.

6. Investments and Fair Value

The College's investment objective is to invest its assets in a prudent manner in order to achieve a long-term rate-of-return sufficient to fund a portion of its spending and to increase investment value equal to or above inflation. The College uses a diversified investment approach incorporating multiple asset classes, strategies, and managers. The College's Board of Trustees' Investment Committee oversees the College's investments and authorizes major investment decisions.

In addition to equity and fixed income investments, the College may also hold shares or units in institutional funds and alternative investment funds involving hedged and private equity strategies. Hedged strategies involve funds whose managers have the authority to invest in various asset

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Notes to Financial Statements
June 30, 2014 and 2013

classes at their discretion, including the ability to invest long and short. Funds with hedged strategies generally hold securities or other financial instruments for which a ready market exists, and may include stocks, bonds, put or call options, swaps, currency hedges and other instruments. Private equity funds generally employ buyout, venture capital, and debt related strategies, often requiring the estimation of fair values by the fund managers in the absence of readily determinable market values.

At June 30, 2014 and 2013, the carrying values of the College's cash and cash equivalents, receivables, accounts payable and deposits approximated their fair values.

The College's assets and liabilities at June 30, 2014 that are reported at fair value are summarized in the following table by their fair value hierarchy (in thousands):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>	Redemption or <u>Liquidation</u>	<u>Days' Notice</u>
Assets:						
Investments:						
Fixed income	\$ 43,019	\$ 5,079		\$ 48,098	Daily	1-3
Equity securities	92,503	188,345		280,848	Daily-Quarterly	1-60
Hedge funds:						
Equity long/short		250	\$ 12,148	12,398	Quarterly-Annually	45-65
Equity long/short			33,449	33,449	Rolling 3 years	45-90
Other strategies		30,403	41,583	71,986	3-12 Months	45-90
Other strategies			64,483	64,483	2-3 Years	60-90
Private investments:						
Buyout			57,315	57,315	Illiquid	Not applicable
Real assets			69,654	69,654	Illiquid	Not applicable
Venture capital			36,489	36,489	Illiquid	Not applicable
Other strategies			24,423	24,423	Illiquid	Not applicable
Employee mortgages		3,132		3,132	Not redeemable	Not applicable
Total investments	<u>135,522</u>	<u>227,209</u>	<u>339,544</u>	<u>702,275</u>		
Other assets:						
Short-term investments	1,809			1,809	Daily	1
Interest rate swap		1,996		1,996		
Total other assets	<u>1,809</u>	<u>1,996</u>		<u>3,805</u>		
Total assets at fair value	<u>\$ 137,331</u>	<u>\$ 229,205</u>	<u>\$ 339,544</u>	<u>\$ 706,080</u>		
Liabilities:						
Interest rate swaps		\$ 13,819				
Total liabilities at fair value		<u>\$ 13,819</u>				

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Notes to Financial Statements
June 30, 2014 and 2013

The College's assets and liabilities at June 30, 2013 that are reported at fair value are summarized in the following table by their fair value hierarchy (in thousands):

	Level 1	Level 2	Level 3	Total	Redemption or Liquidation	Days' Notice
Assets:						
Investments:						
Fixed income	\$ 42,609	\$ 5,041		\$ 47,650	Daily	1-3
Equity securities	75,479	154,024		229,503	Daily-Quarterly	1-60
Hedge funds:						
Equity long/short		10,755	\$ 9,083	19,838	Quarterly-Annually	45-65
Equity long/short			25,436	25,436	Rolling 3 years	45-90
Other strategies		25,898	34,606	60,504	3-12 Months	45-90
Other strategies			64,309	64,309	2-3 Years	60-90
Private investments:						
Buyout			52,563	52,563	Illiquid	Not applicable
Real assets			70,175	70,175	Illiquid	Not applicable
Venture capital			30,906	30,906	Illiquid	Not applicable
Other strategies			28,970	28,970	Illiquid	Not applicable
Employee mortgages		3,287		3,287	Not redeemable	Not applicable
Total investments	118,088	199,005	316,048	633,141		
Other assets:						
Short-term investments	593			593	Daily	1
Money market and agency funds held by bond trustee	16,784			16,784		
Interest rate swap		1,900		1,900		
Total other assets	17,377	1,900		19,277		
Total assets at fair value	<u>\$ 135,465</u>	<u>\$ 200,905</u>	<u>\$ 316,048</u>	<u>\$ 652,418</u>		
Liabilities:						
Interest rate swaps		<u>\$ 14,231</u>				
Total liabilities at fair value		<u>\$ 14,231</u>				

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Notes to Financial Statements
June 30, 2014 and 2013

The following tables present the College's activity for the fiscal years ended June 30, 2014 and 2013 for investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) (in thousands):

	Hedge Funds	Private Equity	Total
Fair value as of June 30, 2013	\$ 133,434	\$ 182,614	\$ 316,048
Acquisitions	18,811	20,098	38,909
Dispositions	(12,864)	(26,285)	(39,149)
Investment return	12,282	11,454	23,736
Fair value as of June 30, 2014	<u>\$ 151,663</u>	<u>\$ 187,881</u>	<u>\$ 339,544</u>

	Equities	Hedge Funds	Private Equity	Total
Fair value as of June 30, 2012	\$ 6,363	\$ 134,305	\$ 187,503	\$328,171
Transfers	(6,363)	(3,397)		(9,760)
Acquisitions		8,740	18,726	27,466
Dispositions		(16,271)	(30,588)	(46,859)
Investment return		10,057	6,973	17,030
Fair value as of June 30, 2013	<u>\$ -</u>	<u>\$ 133,434</u>	<u>\$ 182,614</u>	<u>\$316,048</u>

During the year ended June 30, 2013, two investment funds totaling \$9,759,613 at the date of transfer were reclassified from Level 3 to Level 2 based on the expiration of the redemption lock-ups. There were no transfers between Level 1 and Level 2 during the years ended June 30, 2014 or 2013.

At June 30, 2014, the College's remaining outstanding commitments to private equity partnerships totaled \$79.1 million based on the provisions of the individual agreements, with adjustments as to amounts and timing based on prior actions of the partnerships and expectations as to future opportunities. There can be no assurance that the timing or amounts of the capital calls will materialize as expected. The projected capital call amounts for the next five fiscal years and thereafter are summarized in the following table (in thousands):

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<u>Fiscal Year</u>	<u>Capital Calls</u>
2015	\$ 21,243
2016	17,786
2017	12,589
2018	8,267
2019	4,647
Thereafter	<u>14,572</u>
Total	<u>\$ 79,104</u>

The private equity partnerships have terms of 4 to 15 years, with extensions of two to five years. As of June 30, 2014, the weighted average remaining life of the private equity partnerships is approximately four years. In addition, \$112,376,735 of the College's other investment funds are subject to redemption lock up periods. The expirations of these lock up periods are between one and three years.

Interest and dividends and gains on the College's investments are summarized in the table below (in thousands):

	<u>2014</u>	<u>2013</u>
Interest and dividends	\$ 17,735	\$ 12,470
Realized and unrealized gains	87,153	59,958
Fees	<u>(9,942)</u>	<u>(8,741)</u>
Total	<u>\$ 94,946</u>	<u>\$ 63,687</u>

7. Endowment Funds

The College's endowment consists of approximately 1,600 individual funds established for a variety of purposes, including both donor restricted endowment funds and funds designated by the College to function as endowments (quasi-endowment).

Endowment funds share in an investment pool on a unit market value basis. Funds are added to and withdrawn from the pool at the then current unit market value of the pooled assets. Life income funds are invested and also accounted for on a unit market value basis in two separate investment pools.

The College uses a total return approach to managing endowment investments. Funds are invested to maximize total return consistent with prudent risk without regard to the mix of current

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investment income and realized and unrealized gains or losses. Asset allocation parameters are established for investments and holdings are periodically rebalanced to the target allocations. The College compares the performance of its investments against several benchmarks.

The College's Board of Trustees approves the annual spending distribution per unit. Units are assigned when gifts and transfers enter/exit the investment pool, based on the then market value of a unit in the pool. The pool is valued monthly. The spending policy limits the annual distribution of return to a 5% increase over the preceding annual distribution, within a range of 4.5% to 5.5% of a twelve quarter average market value. For fiscal years 2014 and 2013, the College elected to distribute 5.5% of the average of the prior twelve quarter-end market values, as of December 31, 2012 and December 31, 2011, respectively.

The College is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) of the Commonwealth of Massachusetts. The College has prepared these financial statements on the basis that the original gifts of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary, must be preserved. As a result, the College classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the College considers the following factors in determining appropriate spending levels from donor-restricted endowment funds:

- a) Duration and preservation of the endowment fund
- b) Purposes of the College and the endowed fund
- c) General economic conditions
- d) Possible effects of inflation or deflation
- e) Expected total return from income and the appreciation of investments
- f) Other resources of the College
- g) Investment policy of the College

As a result of market declines, the fair value of certain donor-restricted endowments may fall below original contributed value. At June 30, 2014, this dollar amount was less than \$1,000 (\$0.4 million as of June 30, 2013). These unrealized losses have been recorded as reductions of unrestricted net assets. Future market gains will be used to restore this reduction in unrestricted net assets before any net appreciation above the historic cost of such funds increases temporarily restricted net assets.

Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Donor restricted amounts reported below include term endowments reported as temporarily restricted net assets; and appreciation, reported as temporarily restricted net assets.

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Endowment funds consisted of the following at June 30, 2014 and 2013 (in thousands):

2014				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor restricted		\$ 355,863	\$ 252,730	\$ 608,593
Board designated (quasi)	\$ 84,307	20,615		104,922
Total	<u>\$ 84,307</u>	<u>\$ 376,478</u>	<u>\$ 252,730</u>	<u>\$ 713,515</u>

2013				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor restricted	\$ (415)	\$ 305,171	\$ 246,814	\$ 551,570
Board designated (quasi)	67,474	19,507		86,981
Total	<u>\$ 67,059</u>	<u>\$ 324,678</u>	<u>\$ 246,814</u>	<u>\$ 638,551</u>

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Changes in endowment funds for the fiscal years ended June 30, 2014 and 2013 were as follows (in thousands):

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
June 30, 2013 balance	\$ 67,059	\$ 324,678	\$ 246,814	\$ 638,551
Contributions	189	282	8,918	9,389
Interest and dividends	2,953	14,764	18	17,735
Realized/unrealized gains net of fees	12,051	64,851	309	77,211
Distributions	(4,979)	(27,514)	277	(32,216)
Transfers	49	431	1,597	2,077
Other changes	6,985	(1,014)	(5,203)	768
June 30, 2014 balance	<u>\$ 84,307</u>	<u>\$ 376,478</u>	<u>\$ 252,730</u>	<u>\$ 713,515</u>

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
June 30, 2012 balance	\$ 59,384	\$ 299,451	\$ 235,210	\$ 594,045
Contributions	126	555	11,175	11,856
Interest and dividends	2,246	10,211	13	12,470
Realized/unrealized gains net of fees	7,798	43,357	62	51,217
Distributions	(4,724)	(26,152)	292	(30,584)
Transfers	(1,051)	9	149	(893)
Other changes	3,280	(2,753)	(87)	440
June 30, 2013 balance	<u>\$ 67,059</u>	<u>\$ 324,678</u>	<u>\$ 246,814</u>	<u>\$ 638,551</u>

8. Line of Credit

The College has an uncollateralized demand line of credit available through December 31, 2014, in the amount of \$20,000,000 at an interest rate of prime less 25 basis points. There was no amount outstanding on the line of credit at June 30, 2014 and 2013.

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9. Bonds Payable

The College's bonds payable, including unamortized discount, as of June 30, 2014 and 2013 are summarized as follows (in thousands):

Series	Fiscal Years of Maturity	Interest Rates	2014	2013
Massachusetts Development Finance Authority (MDFA):				
2008	2014-2037	3.25%-5.00%	\$ 35,720	\$ 36,575
Unamortized premium			366	383
2011A	2014-2032	Variable	42,530	44,035
2011B	2014-2042	3.0%-5.0%	28,945	29,480
Unamortized premium			596	618
			<u>\$ 108,157</u>	<u>\$ 111,091</u>

Debt service payments are initially made to a Trustee under the terms of the bond agreements. Amounts paid to the Trustee but not yet paid to bondholders are included in funds held by bond trustee on the Balance Sheets. Unexpended borrowings from the Series 2011B Massachusetts Development Finance Authority issue are also included in this line item as of June 30, 2013.

The College's bonds trade periodically in a limited market. Utilizing available market pricing information provided by a third-party, the College estimated that the aggregate fair value of its fixed rate debt as of June 30, 2014 was approximately \$70.0 million. The fair value is estimated using significant observable inputs at June 30, 2014 and would be considered to be Level 2 in the fair value hierarchy.

Principal payments due on these bonds during each of the next five fiscal years ending June 30 and thereafter are as follows (in thousands):

2015	\$ 3,005
2016	3,130
2017	3,270
2018	3,330
2019	3,500
Thereafter	90,960
Principal maturities	<u>\$ 107,195</u>
Unamortized premium	962
Bonds payable, net	<u>\$ 108,157</u>

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On July 1, 2004, in connection with the 2001 Massachusetts Development Finance Authority bonds, the College entered into an interest rate swap agreement with a notional amount of \$44,246,000. Under the terms of the agreement, each month from August 1, 2011 through July 1, 2031, the College will receive a variable rate of interest equal to 68% of LIBOR, and the College will pay a fixed rate of interest of 4.38%. The fair value of the swap agreement was a liability of approximately \$8,978,000 and \$9,375,000 at June 30, 2014 and 2013, respectively. This is included in other liabilities on the Balance Sheets.

On November 4, 2005, the College entered into a forward starting fixed payer swap agreement with a notional amount of \$29,650,000. Under the terms of the agreement, every six months from January 1, 2007 through July 1, 2036, the College will pay a fixed rate of interest of 3.785%, and the College will receive a variable rate of interest equal to 68% of LIBOR. The fair value of the swap agreement was a liability of approximately \$4,841,000 and \$4,856,000 at June 30, 2014 and 2013, respectively. This is included in other liabilities on the Balance Sheets.

On October 22, 2009, the College entered into a fixed receiver swap agreement with a notional amount of \$29,650,000. Under the terms of the agreement, every six months from January 1, 2010 through July 1, 2036, the College will pay a variable rate of interest equal to the Securities Industry and Financial Markets Association Municipal Swap Index rate, and the College will receive a fixed rate of interest of 3.145%. The fair value of the swap agreement was an asset of approximately \$1,996,000 and \$1,900,000 at June 30, 2014 and 2013, respectively. This is included in other assets on the Balance Sheets.

The value of the derivative interest rate swaps noted above represent the estimated cost to the College to cancel the agreement at each reporting date and is based on pricing models that consider interest rates, credit quality, and other market factors. Interest rate volatility, remaining outstanding principal and time to maturity will affect the swaps' fair value at subsequent reporting dates. If the College repays the debt on schedule, the value of the swaps will reach zero at their final maturity. The swaps are general obligations of the College and are unsecured except that the agreements require collateral posting by the College and the counterparty under certain conditions. To date, the College has not been required to post collateral with respect to these swap agreements.

10. Defined Contribution Retirement Plan

The College sponsors a defined contribution retirement plan covering all faculty and administrative employees. Benefits are administered by ING Financial Partners. The College contributed approximately \$5,335,000 in 2014 and \$5,171,000 in 2013 to the plan.

11. Defined Benefit Pension Plan

The College maintains a defined benefit pension plan for bargaining unit employees. The plan is noncontributory.

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Obligations and Funded Status

The following table sets forth changes in the College's pension benefit obligation, plan assets, and funded status at June 30 (in thousands):

	<u>2014</u>	<u>2013</u>
Change in benefit obligation:		
Benefit obligation at beginning of year	\$ 15,057	\$ 15,183
Service cost	285	218
Interest cost	680	601
Actuarial loss/(gain)	1,547	(348)
Benefits paid	(420)	(597)
Benefit obligation at end of year	<u>\$ 17,149</u>	<u>\$ 15,057</u>
Change in value of plan assets:		
Fair value of plan assets at beginning of year	\$ 11,897	\$ 11,097
Actual return on plan assets net of expenses	1,595	1,153
Benefits paid	(420)	(597)
Employer contribution	408	244
Fair value of plan assets at end of year	<u>\$ 13,480</u>	<u>\$ 11,897</u>
Funded status	<u>\$ (3,669)</u>	<u>(3,160)</u>

To determine the benefit obligations, the College used a discount rate, which is the estimated rate at which the obligation for pension benefits could effectively be settled, of 4.0% and 4.5% at June 30, 2014 and 2013, respectively, and a salary projection rate, which is the estimated rate at which salaries will increase, of 3.0% for the years ended June 30, 2014 and 2013. The excess of the benefit obligation over the fair value of plan assets is included in other liabilities on the Balance Sheets.

Components of Net Periodic Benefit Cost

To determine net periodic pension costs, the College used a discount rate, which is the estimated rate at which the obligation for pension benefits could effectively be settled, of 4.5% and 4.0% for the years ended June 30, 2014 and 2013, respectively; a salary projection rate, which is the estimated rate at which salaries will increase, of 3.0% for the years ended June 30, 2014 and 2013; and an expected long-term rate of return on plan assets, which is the estimated rate of earnings generated on the assets of the plan, of 7.5% and 8.0% for the years ended June 30, 2014 and 2013, respectively.

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Net periodic pension cost for the years ended June 30, 2014 and 2013 includes the following components (in thousands):

	<u>2014</u>	<u>2013</u>
Service cost earned during the period	\$ 285	\$ 218
Interest cost on projected benefit obligation	680	601
Amortization of prior service cost	6	10
Amortization of net loss	386	446
Expected return on assets	(928)	(857)
Net periodic pension cost	<u>\$ 429</u>	<u>\$ 418</u>
Increase/(decrease) in liability included in change in net assets	<u>\$ 488</u>	<u>\$ (1,100)</u>

Plan Assets

The plan's asset allocations at June 30, 2014 and 2013 by asset category are as follows:

<u>Asset Category</u>	Plan Assets at June 30		Target Investment %	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Equity securities	56.9%	56.3%	58%	57%
Debt securities	27.8	30.7	30	31
Cash	4.7	2.6	2	2
Other	10.6	10.4	10	10
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100%</u>	<u>100%</u>

The plan assets are invested in a well-diversified investment portfolio which includes domestic and international equity and fixed income securities. The plan's expected return is based on the projected long-term returns for the asset classes represented in the investment portfolio.

The following are descriptions of the valuation methodologies used to measure plan assets at fair value:

Mutual funds: Valued at net asset value (NAV) of shares held by the plan at year end.

Other: Valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer.

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The following table sets forth by level, within the fair value hierarchy, the plan's assets at fair value as of June 30, 2014 and 2013 (in thousands):

Asset Description	2014			
	Level 1	Level 2	Level 3	Total
Mutual and other funds	\$ 11,813			\$ 11,813
Money market funds	626			626
Deposit administration contract			\$ 1,041	1,041
Total	<u>\$ 12,439</u>	<u>\$</u>	<u>\$ 1,041</u>	<u>\$ 13,480</u>

Asset Description	2013			
	Level 1	Level 2	Level 3	Total
Mutual and other funds	\$ 9,171	\$ 1,343		\$ 10,514
Money market funds	307			307
Deposit administration contract			\$ 1,076	1,076
Total	<u>\$ 9,478</u>	<u>\$ 1,343</u>	<u>\$ 1,076</u>	<u>\$ 11,897</u>

The following tables present the plan's activity for the fiscal years ended June 30, 2014 and 2013 for investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) (in thousands):

	<u>Other</u>
Fair value as of June 30, 2013	\$ 1,076
Participant distributions	(77)
Service fees	(16)
Investment return	58
Fair value as of June 30, 2014	<u>\$ 1,041</u>
Fair value as of June 30, 2012	\$ 1,111
Participant distributions	(80)
Service fees	(17)
Investment return	62
Fair value as of June 30, 2013	<u>\$ 1,076</u>

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Cash Flows

The College has an estimated minimum required contribution of \$980,000 to the defined benefit pension plan for the year ending June 30, 2015.

Benefit payments, which reflect expected future service, are expected to be paid as follows (in thousands):

2015	457
2016	721
2017	690
2018	468
2019	1,255
2020-2024	\$ 5,627

MOUNT HOLYOKE COLLEGE

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